

Port-Net Opening Conference, 7.-10.06.2005

Proposal for a directive on market access for port services

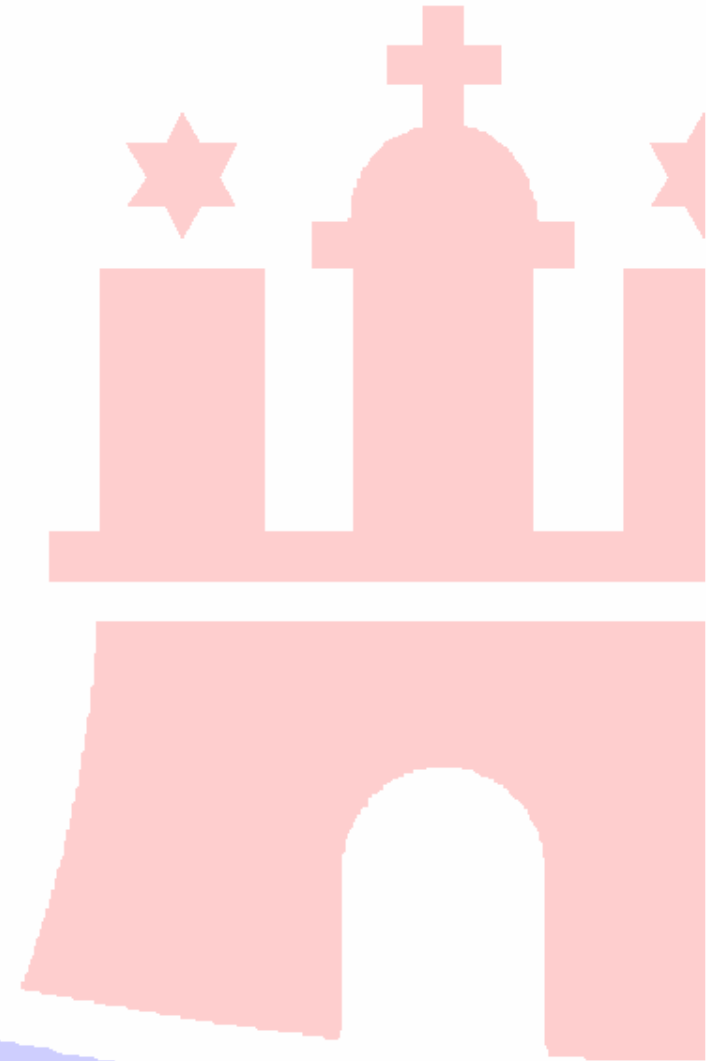
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Structure

1. Why Port Package?
2. Content of the Proposal
3. Effects
4. Conclusions
5. Perspective



1. Why Port Package?

Port Package I:

- First proposal by the Commission in February 2001
- No agreement between Council and Parliament
- Proposal by the Conciliation Committee in October 2003
- Rejection in Parliament

► proposal rejected

1. Why Port Package?

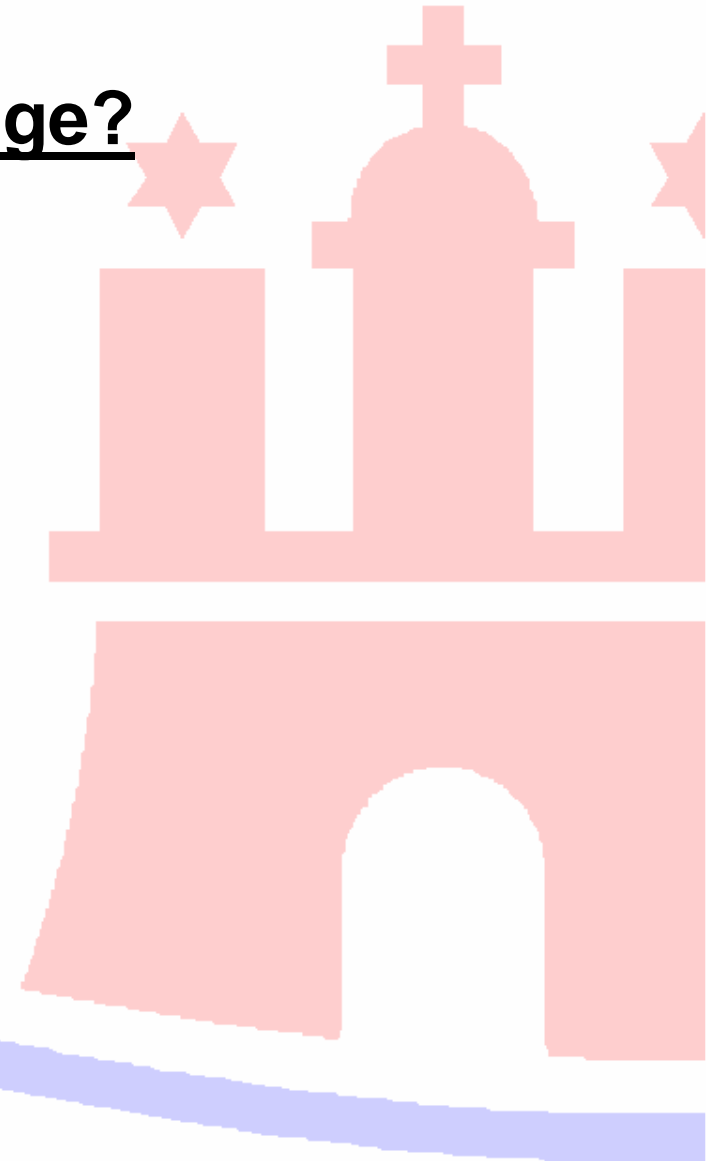
Port Package II:

- **New proposal on October 13th, 2004**
- **New Commission on November 1st, 2004**

1. Why Port Package?

The Commission's goals:

- Lisbon-Agenda
- More Transparency
- More Competition
- Deregulation



2. Content of the Proposal

- **Manadatory authorisations for all port services**
- **Granting of authorisations in accordance with a selection procedure**
- **Limited duration period**
- **Self-handling with land based personnel**
- **Compensation Regime**



2. Content of the Proposal Authorisations

- **ALL port services providers need an authorisation**
- **In case limitations appear only authorisations granted in accordance with the selection procedure remain in force**

2. Content of the Proposal Selection Procedure

- **According to objective and transparent criteria**
- **High quality world wide increases importance of the price**
- **Global players can offer higher prices because of monopolistic structures in non-European markets**

2. Content of the Proposal Duration

- **Duration of authorisations according to investments (8, 12 and 30 years)**
- **No prolongation, only an early selection procedure within the last 10 years of the duration period**

2. Content of the Proposal Self-handling

- **Self handling regularly with land based personnel**
- **Use of sea-faring crew only as an exception**

2. Content of the Proposal Compensation Regime

- **Insufficient compensation regime**
- **Compensation only in case of a premature ending**
- **No definition of “overall economic balance”**

3. Effects

- Higher prices
- Non-European companies will try to establish subsidiaries in main European ports
- Dominant position, market power
- Examples:
Rotterdam, Antwerp



4. Conclusions

Liberalisation



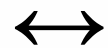
Bureaucracy

Competition



Monopolies

**Promotion of
European players**



**Advantages for
global players**



5. Perspective

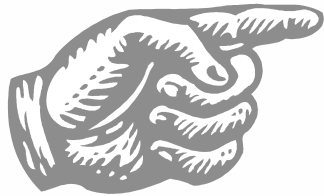
- **European Parliament:**
Public Hearing, June 14th, 2005
Opinion of Rapporteur expected in July/September 2005
- **Council working group:**
no further discussions until impact assessment is completed

5. Perspective

- **More important than the directive proposal are state aid guidelines to guarantee financial transparency**
- **Combined forces in Europe are needed to reject the proposal in its current form**



Thank you!



... any questions?

Don't hesitate to contact me.

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